

CHARTERED ACCOUNTANTS

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**ALISON HAYES (UK) LIMITED**  
**(formerly Ablerose Limited)**

**Financial Statements**  
**For the year ended 31 December 2002**

**KJP**  
**PITTALIS**  
**& CO**

**KJP**



**ALISON HAYES (UK) LIMITED)**  
**(formerly Ablerose Limited)**

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**ALISON HAYES (UK) LIMITED**  
**(formerly Ablerose Limited)**

**Officers and Company Information**

**Directors:** Mr Evelthon Georgiades, Cypriot (Chairman)  
Mr Robert Chamberlain, British (Managing)  
Miss Koula Georgiadou, Cypriot  
Mr George Vassiliou, Cypriot  
Miss Julie Thompson, British  
Mr Nicolas Georghiades, Cypriot

**Company secretary:** Mr Neil White

**Registered in England:** 2241601

**Registered office:** Global House  
303 Ballards Lane  
London N12 8NP

**Trading address:** 361B-363B Liverpool Road  
London N1 1NL

**Bankers:** Bank of Cyprus (London) Limited  
162 Seven Sisters Road  
London N7 7PT

**Auditors:** K J Pittalis & Co  
Chartered Accountants  
Global House  
303 Ballards Lane  
London N12 8NP

**Solicitors:** Pittalis & Co  
Global House  
303 Ballards Lane  
London N12 8NP

**ALISON HAYES (UK) LIMITED**  
**(formerly Ablerose Limited)**

**Directors' Report**

The directors present their report together with the accounts of the company for the year ended 31 December 2002.

On 6 May 2003 the company changed its name to Alison Hayes (UK) Limited, which is the trading name the company has used since incorporation.

**Principal activity**

The principal activity of the company is that of designers, manufacturers and wholesalers of wearable, high quality ladies garments. The company trades under the name of Alison Hayes.

The company is a wholly owned subsidiary of Synek Limited, a company incorporated in Cyprus. The company itself has two wholly owned subsidiaries, Alison Hayes (Romania) S.A. which manufactures ladies garments and Alison Hayes (Brittanica) S.A. which has property interests in Romania.

**Results and dividends**

The profit and loss account of the company is set out on page 5 and shows the results for the year. The profit for the financial year before taxation was **£554,102** (2001-£449,432). No dividend is recommended.

**Review of the business and future developments**

The company has continued its growth with a significant increase in sales whilst at the same time maintaining its profitability. This trend has continued and the company believes it will improve its results in 2003.

**Fixed assets**

Details and movements in the fixed assets of the company are detailed in the balance sheet and notes 5 and 6 of the accounts on pages 11 and 12.

The company's land and buildings were professionally valued in April 2000 by Copping Joyce, surveyors. The directors consider that, in view of increasing commercial values in London, the open market values are in excess of the £1.1m value shown in the accounts.

**ALISON HAYES (UK) LIMITED**  
**(formerly Ablerose Limited)**

**Directors' Report**

**Directors' responsibilities**

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

select suitable accounting policies and then apply them consistently;

make judgements and estimates that are reasonable and prudent;

state whether applicable accounting standards have been followed, subject to any material departure disclosed and explained in the financial statements;

prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

**Directors**

The directors of the company during the year and their interest in the share capital of the company were:

	<b>Ordinary Shares of £1 each</b>	
	<b>2002</b>	<b>2001</b>
Mr E Georgiades	--	--
Mr R A Chamberlain	--	--
Miss K Georgiadou	--	--
Mr G Vassiliou	--	--
Miss J Thompson	--	--
Mr N Georghiades	--	--

Synek Limited, a company incorporated in Cyprus, holds **1,000,000** (2001 – 1,000,000) shares of £1 each and apart from J Thompson, the others are also directors of Synek Limited.

**Auditors**

Messrs K J Pittalis & Co are deemed to be reappointed in accordance with Section 386 of the Companies Act 1985.

**BY ORDER OF THE BOARD**



Neil White  
Secretary

22 September 2003

**ALISON HAYES (UK) LIMITED**  
**(formerly Ablerose Limited)**

**Independent auditor's report to the Shareholders of Alison Hayes (UK) Limited**

We have audited the accounts of Alison Hayes (UK) Limited (formerly Ablerose Limited) for the year ended 31 December 2002, which comprise the profit and loss account, balance sheet, statement of total recognised gains and losses and the related notes. These accounts have been prepared under the historical cost convention as modified by the revaluation of freehold premises and the accounting policies set out therein.

**Respective responsibilities of Directors and Auditors**

As described in the statement of directors' responsibilities on page 2 the company's directors are responsible for the preparation of the accounts in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the accounts in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the accounts give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the accounts, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it.

**Basis of audit opinion**

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

**Opinion**

In our opinion the accounts give a true and fair view of the state of the company's affairs as at 31 December 2002 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

**K J Pittalis & Co**  
**Chartered Accountants and Registered Auditors**  
Global House  
303 Ballards Lane  
London N12 8NP



22 September 2003

**ALISON HAYES (UK) LIMITED**  
**(formerly Ablerose Limited)**

**Profit and Loss Account**  
**for the year ended 31 December 2002**

	Notes	2002	2001
		£	£
<b>Turnover</b>	<b>2</b>	<b>23,018,092</b>	16,975,296
Cost of sales		<b>(16,503,386)</b>	(12,135,086)
<b>Gross profit</b>		<b>6,514,706</b>	4,840,210
Distribution costs		<b>(4,516,260)</b>	(3,437,713)
Administrative expenses		<b>(1,425,939)</b>	(971,508)
<b>Operating profit</b>	<b>3</b>	<b>572,507</b>	430,989
Rental income		<b>15,364</b>	15,687
Interest receivable		<b>6,032</b>	1,338
Interest payable		<b>(7,801)</b>	(27,059)
Profit on sale of investments		--	28,477
Amounts written off investments		<b>(32,000)</b>	--
<b>Profit on ordinary activities before taxation</b>		<b>554,102</b>	449,432
Taxation - UK corporation tax	<b>4</b>	<b>(192,895)</b>	(147,319)
<b>Retained profit for the financial year</b>		<b>361,207</b>	302,113
Retained profit at 1 January 2002		<b>1,228,581</b>	926,468
<b>Retained profit at 31 December 2002</b>		<b>1,589,788</b>	1,228,581

All of the company's activities in the above two years wholly derive from continuing operations.

**ALISON HAYES (UK) LIMITED**  
**(formerly Ablerose Limited)**

**Statement of total recognised gains and losses**  
**for the year ended 31 December 2002**

	2002	2001
	£	£
<b>Profit for the financial year</b>	<u><u>361,207</u></u>	<u><u>302,113</u></u>

**Note of historical cost profits and losses**

The difference between the results as disclosed in the profit and loss account and the results on an unmodified historical cost basis is not material.


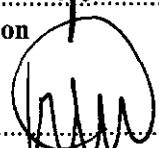


**ALISON HAYES (UK) LIMITED**  
**(formerly Ablerose Limited)**

**Balance Sheet**  
**As at 31 December 2002**

	Notes	2002 £	2001 £
<b>Fixed assets</b>			
Tangible assets	5	1,400,187	1,386,404
Investments	6	800,187	800,187
		<hr/>	<hr/>
		2,200,374	2,186,591
		<hr/>	<hr/>
<b>Current assets</b>			
Stock	7	2,398,235	2,186,467
Debtors	8	2,485,094	1,940,069
Investments	9	18,000	50,000
Cash at bank and in hand		610,561	361,223
		<hr/>	<hr/>
		5,511,890	4,537,759
<b>Creditors</b>			
Amounts falling due within one year	10	(3,951,210)	(3,250,906)
		<hr/>	<hr/>
<b>Net current assets</b>		1,560,680	1,286,853
		<hr/>	<hr/>
<b>Total assets less current liabilities</b>		3,761,054	3,473,444
<b>Creditors</b>			
Amounts falling due after more than one year	11	(715,158)	(788,755)
		<hr/>	<hr/>
<b>Net assets</b>		3,045,896	2,684,689
		<hr/> <hr/>	<hr/> <hr/>
<b>Capital and reserves</b>			
Called up share capital	13	1,000,000	1,000,000
Revaluation reserve	14	456,108	456,108
Profit and loss account		1,589,788	1,228,581
		<hr/>	<hr/>
<b>Shareholders' funds</b>	15	3,045,896	2,684,689
		<hr/> <hr/>	<hr/> <hr/>

The accounts were approved by the board of directors on 22 September 2003 and signed on its behalf by:

  
 ..... )  
 J Thompson )  
 ..... )  
 ..... ) Directors  
 ..... )  
  
 ..... )  
 N Georgiades )

**ALISON HAYES (UK) LIMITED**  
**(formerly Ablerose Limited)**

**Cash Flow Statement**  
**for the year ended 31 December 2002**

	Notes	2002		2001	
		£	£	£	£
<b>Net cash inflow from operating activities</b>	<b>1</b>		<b>747,049</b>		<b>535,961</b>
<b>Returns on investment and servicing of finance</b>					
Interest paid		(7,801)		(27,059)	
Interest received		6,032		1,338	
Rental income		<u>15,364</u>		<u>15,687</u>	
<b>Net cash inflow(outflow) from returns on investment &amp; servicing of finance</b>			<b>13,595</b>		<b>(10,034)</b>
<b>Taxation</b>					
Corporation tax paid			<b>(315,595)</b>		<b>(30,262)</b>
<b>Investing activities</b>					
Payments to acquire tangible fixed assets		(165,665)		(53,937)	
Receipts from sale of fixed assets & investments		<u>36,100</u>		<u>77,877</u>	
<b>Net cash (outflow)/inflow from investing activities</b>			<b>(129,565)</b>		<b>23,940</b>
<b>Increase in cash &amp; cash equivalents 2</b>			<u><b>315,484</b></u>		<u><b>519,605</b></u>

**NOTES TO CASH FLOW STATEMENT**

**1. Reconciliation of operating profit to net cash inflow from operating activities.**

	2002	2001
	£	£
<b>Operating profit</b>	<b>572,507</b>	<b>430,989</b>
Depreciation charge	<b>102,705</b>	<b>93,172</b>
Loss on sale of fixed assets	<b>13,077</b>	<b>2,803</b>
<b>(Increase)/decrease in stocks &amp; work in progress</b>	<b>(211,768)</b>	<b>14,691</b>
<b>(Increase) in debtors</b>	<b>(545,025)</b>	<b>(1,062,088)</b>
<b>Increase in creditors</b>	<u><b>815,553</b></u>	<u><b>1,056,394</b></u>
<b>Net cash inflow from operating activities</b>	<u><b>747,049</b></u>	<u><b>535,961</b></u>

**2. Analysis of change in cash and cash equivalents during the year**

	2002	2001	Change in year
	£	£	£
Cash at bank and in hand	<b>610,561</b>	<b>361,223</b>	<b>249,338</b>
Bank overdraft	<u><b>(20,439)</b></u>	<u><b>(86,585)</b></u>	<u><b>66,146</b></u>
	<u><b>590,122</b></u>	<u><b>274,638</b></u>	<u><b>315,484</b></u>

**ALISON HAYES (UK) LIMITED**  
**(formerly Ablerose Limited)**

**Notes forming part of the accounts**  
**for the year ended 31 December 2002**

**1. ACCOUNTING POLICIES**

**(i) Accounting convention**

The financial statements were prepared under the historical cost convention modified to include the revaluation of the freehold property and comply with all applicable accounting standards.

**(ii) Depreciation**

Depreciation is calculated at the following rates using the reducing balance method and aims to write off the cost of assets over their expected useful lives.

Freehold buildings - 2% on cost or revalued amounts

Other assets - 25% on cost

**(iii) Stocks**

Stocks and work-in-progress are valued by the directors at the lower of cost and net realisable value after making due allowance for obsolete and slow moving items.

**(iv) Investment in subsidiaries and basis of consolidation**

The investment in the subsidiary undertakings is stated at cost. The directors consider that there has not been any permanent diminution in the value of the investments.

The company is a wholly owned subsidiary of Synek Limited. The company has therefore taken advantage of the exemption provided by section 228 of the Companies Act 1985 not to prepare group accounts as the shareholders have not requested them.

**(v) Foreign currency translation**

(a) Monetary assets and liabilities denominated in a foreign currency are translated into Sterling at the foreign exchange rate ruling at the balance sheet date.

(b) Revenue and expenses in foreign currencies are recorded in Sterling at an average rate during the year in which the transactions arise.

(c) Gains and losses on translation are included in the profit and loss account.

**(vi) Deferred taxation**

Deferred tax is not provided as there is no reasonable probability of a material amount becoming payable in the foreseeable future.

**(vii) Pensions**

The company operates a defined benefit pension scheme. The assets of the scheme are invested and managed independently of the finances of the company.

In principle the company contributes to the scheme an amount equal to the regular cost of pensions as calculated by a qualified actuary. The regular pensions costs so calculated are charged to the profit and loss account.

The company also makes contributions to a defined contributions scheme. The pension costs so calculated are charged to the profit and loss account.

**ALISON HAYES (UK) LIMITED**  
**(formerly Ablerose Limited)**

**Notes forming part of the accounts**  
**for the year ended 31 December 2002**

**2. TURNOVER**

Turnover represents the amounts receivable, excluding VAT, by the company for goods sold in the United Kingdom.

**3. OPERATING PROFIT**

	2002	2001
	£	£
<b>i) Operating profit is stated after charging:</b>		
Depreciation	102,705	93,172
Auditors' emoluments - audit	20,000	17,500
- non audit	5,000	7,600
Directors' emoluments	362,323	290,127
<b>ii) Directors:</b>		
Emoluments for service as directors	309,723	250,500
Pension contributions	25,500	17,950
Benefits in kind	27,100	21,677
	<u>362,323</u>	<u>290,127</u>

The highest paid director received emoluments totalling £191,668.

**iii) Employee costs during the year amounted to:**

Wages & salaries	1,866,086	1,410,460
Social security costs	149,074	129,050
Pension contributions	13,173	10,358
	<u>2,028,333</u>	<u>1,549,868</u>

**iv)** The average number of employees during the year was 70 (2001 - 62).

**v)** There is one director who is accruing benefits under a defined benefits scheme.

**vi)** There is one director who is accruing benefits under a defined contributions scheme.

**ALISON HAYES (UK) LIMITED**  
(formerly Ableroose Limited)

**Notes forming part of the accounts  
for the year ended 31 December 2002**

<b>4.</b>	<b>TAXATION</b>	<b>2002</b>	<b>2001</b>
		£	£
	Taxation based on the adjusted profit for the year:		
	Corporation tax on profit for the year at 30% (29.96%)	<b>192,895</b>	147,319
		<b><u>192,895</u></b>	<b><u>147,319</u></b>

The directors do not consider that any provision is required for deferred taxation, as no material liability is expected to crystallise. No provision has been made for deferred taxation.

<b>5.</b>	<b>TANGIBLE FIXED ASSETS</b>	<b>Land &amp; Buildings</b>	<b>Computer Equipment</b>	<b>Fixtures &amp; Fittings</b>	<b>Plant &amp; Machinery</b>	<b>Motor Vehicles</b>	<b>Total</b>
	<b>Cost/revaluation</b>	£	£	£	£	£	£
	At 1 January 2002	1,192,326	265,307	173,561	127,722	120,404	1,879,320
	Additions	--	25,350	26,796	45,204	68,315	165,665
	Disposals					(85,191)	(85,191)
	<b>At 31 December 2002</b>	<b>1,192,326</b>	<b>290,657</b>	<b>200,357</b>	<b>172,926</b>	<b>103,528</b>	<b>1,959,794</b>
	<b>Depreciation</b>						
	At 1 January 2002	65,914	172,516	117,079	84,981	52,426	492,916
	Charge for the year	15,625	29,535	20,820	21,986	14,739	102,705
	Disposals					(36,014)	(36,014)
	<b>At 31 December 2002</b>	<b>81,539</b>	<b>202,051</b>	<b>137,899</b>	<b>106,967</b>	<b>31,151</b>	<b>559,607</b>
	<b>Net book values</b>						
	At 31 December 2002	<b>1,110,787</b>	<b>88,606</b>	<b>62,458</b>	<b>65,959</b>	<b>72,377</b>	<b>1,400,187</b>
	At 31 December 2001	<b>1,126,412</b>	<b>92,791</b>	<b>56,482</b>	<b>42,741</b>	<b>67,978</b>	<b>1,386,404</b>

The freehold property from which the company operates was valued in April 2000 at £1,000,000 by Copping Joyce, surveyors, on the basis of open market value. The cost or revaluation of freehold buildings on which depreciation is charged amounted to **£750,000** (2001 - £750,000).

The historical cost of freehold land and buildings included in the valuation of £1,000,000 was **£543,892** (2001 - £543,892) and the aggregate depreciation would have been £54,389 (2001 - £43,511)

Land and buildings include an investment property at a cost of £192,326. The directors estimate that the open market value of the property is in the region of £250,000.

**ALISON HAYES (UK) LIMITED**  
**(formerly Ableroose Limited)**

**Notes forming part of the accounts**  
**for the year ended 31 December 2002**

**6. FIXED ASSET INVESTMENTS**

**Cost** **£**  
 At 1 January 2002 and 31 December 2002 **800,187**

**Subsidiary undertakings**

The company's investment in its subsidiary companies represents the cost of acquisition of 100% of the ordinary share capital of Alison Hayes (Romania) S.A. and Alison Hayes (Brittanica) S.A.

At 31 December 2002, the aggregate of the share capital and reserves of Alison Hayes (Romania) S.A. amounted to £1,204,510 and the profit for the year to that date was £346,470. At 31 December 2002, the aggregate of the share capital and reserves of Alison Hayes (Brittanica) S.A. amounted to a deficit of £24,506.

**7. STOCK**

Stock has been valued at the lower of cost and net realisable value and comprises of the following:

	<b>2002</b>	<b>2001</b>
	<b>£</b>	<b>£</b>
Fabric and trimmings	1,710,770	1,511,775
Finished goods	407,492	258,493
Goods in transit	60,304	154,065
Work in progress	219,669	262,134
	<b>2,398,235</b>	<b>2,186,467</b>
	<b>2,398,235</b>	<b>2,186,467</b>

**8. DEBTORS**

Trade debtors	808,028	1,232,747
Amounts owed by group undertakings	1,523,845	614,847
Other debtors	92,228	59,558
Prepayments	60,993	32,917
	<b>2,485,094</b>	<b>1,940,069</b>
	<b>2,485,094</b>	<b>1,940,069</b>

**9. CURRENT ASSET INVESTMENTS**

These comprise investments in shares of a company listed on the Cyprus Stock Exchange. The market value of shares listed on the Cyprus Stock Exchange at the date of signing the accounts was £18,000 (cost - £50,000). The value of the shares has been written down to the current market value.

**ALISON HAYES (UK) LIMITED**  
**(formerly Ableroose Limited)**

Notes forming part of the Accounts  
for the year ended 31 December 2002

<b>10. CREDITORS</b>	<b>2002</b>	<b>2001</b>
	<b>£</b>	<b>£</b>
<b>Amounts falling due within one year</b>		
Bank overdraft	20,439	86,585
Trade creditors	2,047,141	1,602,941
Amounts owed to group undertakings	489,922	457,461
Customs & Excise – VAT	745,690	447,645
Inland Revenue – PAYE & NIC	60,846	99,244
Corporation tax	203,140	325,840
Other creditors & accruals	384,032	231,190
	<b>3,951,210</b>	<b>3,250,906</b>
	<b>3,951,210</b>	<b>3,250,906</b>

The bank overdraft facility is secured by a first legal charge over the company's freehold properties.

<b>11. CREDITORS</b>		
<b>Amounts falling due after more than one year</b>		
Amount owed to group undertakings	559,830	580,755
Other creditors	155,328	208,000
	<b>715,158</b>	<b>788,755</b>
	<b>715,158</b>	<b>788,755</b>

**12. DEFERRED TAXATION**

No provision for deferred taxation has been made. The provision with regards to plant and equipment is negligible. The deferred tax not provided on the properties, based on estimated current market values, calculated at 30%, is in the region of £210,000.

**13. CALLED UP SHARE CAPITAL**

<b>Authorised</b>		
1,000,000 ordinary shares of £1 each	<u>1,000,000</u>	<u>1,000,000</u>
<b>Allotted, called up and fully paid</b>		
1,000,000 ordinary shares of £1 each	<u>1,000,000</u>	<u>1,000,000</u>

**14. REVALUATION RESERVE**

At 1 January 2002 and 31 December 2002	<u>456,108</u>
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**ALISON HAYES (UK) LIMITED**  
**(formerly Ableroze Limited)**

**Notes forming part of the Accounts**  
**for the year ended 31 December 2002**

<b>15. SHAREHOLDERS FUNDS</b>	<b>2002</b>	<b>2001</b>
	<b>£</b>	<b>£</b>
<b>Reconciliation of movements in shareholders' funds</b>		
<b>Profit for the financial year after taxation</b>	<b>361,207</b>	<b>302,113</b>
Opening shareholders' funds at 1 January 2002	<b>2,684,689</b>	<b>2,382,576</b>
	<hr/>	<hr/>
<b>Closing shareholders' funds at 31 December 2002</b>	<b>3,045,896</b>	<b>2,684,689</b>
	<hr/> <hr/>	<hr/> <hr/>
 <b>16. RELATED PARTY TRANSACTIONS</b>		
During the year the company paid production costs in the ordinary course of business to Alison Hayes (Romania) S.A. a subsidiary undertaking. The production costs paid were as follows:		
Alison Hayes (Romania) S.A.	<b>3,137,497</b>	<b>2,326,797</b>
	<hr/>	<hr/>
Amounts owed by group undertaking as disclosed in note 8 are as follows:		
Alison Hayes (Romania) S.A.	<b>1,319,887</b>	<b>520,918</b>
Alison Hayes (Brittanica) S.A.	<b>93,926</b>	<b>93,929</b>
Synek Limited	<b>110,032</b>	<b>--</b>
	<hr/>	<hr/>
	<b>1,523,845</b>	<b>614,847</b>
	<hr/> <hr/>	<hr/> <hr/>
Amount owed to group undertaking as disclosed in note 10 are as follows:		
Synek Limited	<b>483,903</b>	<b>337,333</b>
Alison Hayes (Romania) S.A.	<b>--</b>	<b>120,128</b>
Alison Hayes (Brittanica) S.A.	<b>6,019</b>	<b>--</b>
	<hr/>	<hr/>
	<b>489,922</b>	<b>457,461</b>
	<hr/> <hr/>	<hr/> <hr/>
Amount included in long term creditors as per note 11		
Synek Limited – subordinated loan	<b>343,365</b>	<b>343,365</b>
Alison Hayes (Romania) S.A. - Euro loan	<b>216,465</b>	<b>237,390</b>
	<hr/>	<hr/>
	<b>559,830</b>	<b>580,755</b>
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