

**Alma Products Limited**

**Directors' report and  
financial statements**

**Registered number 01665868**

**31 December 1999**



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## Directors' report

The directors present their annual report and the audited financial statements for the year ended 31 December 1999.

### Principal activities

The principal activities of the company are the manufacture and marketing of plastic products, primarily multi and mono-layered sheet for the food industry. In addition, the company is involved in the use of recycled materials for non-food applications.

### Business review

The food-packaging sector remains fiercely competitive placing continued pressure on margins in our core market. In addition the continued strength of Sterling has encouraged our European competitors to intensify their efforts to establish a larger presence in the UK market. Against this background the company has maintained its market position and profitability although the substantial volume increases expected in 1999 have not been attained. During the year the company has made a substantial increase to its available production capacity, which will enable it to take advantage of new opportunities currently being developed both in the UK and Europe.

We move forward into the year 2000 with confidence that we will realise the volume growth in the non food-packaging sector that was originally anticipated in 1999.

### Profits and dividend

The profit for the year ended 31 December 1999 after provision for taxation is £291,000 (1998: £308,000). A dividend of £450,000 (1998: £nil) has been paid.

### Research and development

Research and development costs are charged as an expense in the financial period during which they are incurred, except for certain development costs which are capitalised as and when it is probable that a development project will be a success and certain criteria, including commercial and technological feasibility, have been met. Capitalisation ceases and amortisation begins when the product becomes available to customers. The amortisation period of these capitalised assets is from three to five years.

### Year 2000

The company gives the Year 2000 issue a high priority and has implemented systems to ensure any issues arising from the date change are promptly brought to the attention of management and appropriate action taken.

The company has upgraded its systems to be Year 2000 compliant. During the New Year there have been no instances of failures related to this area of risk and management are not aware of any material residual risk for the future.

## Directors' report *(continued)*

### Directors and directors' interests

The directors who held office during the year were as follows:

H W Kessler  
D Blundell  
J S Dick  
H R Wild

None of the directors who held office at the end of the financial year had any disclosable interest in the shares of the company. As the company is a wholly owned subsidiary of a body corporate incorporated outside Great Britain, any interests in shares or debentures of that body corporate or any other body corporate incorporated outside Great Britain are not disclosable to the company.

### Auditors

In accordance with Section 384 of the Companies Act 1985, a resolution for the re-appointment of KPMG as auditors of the company is to be proposed at the forthcoming Annual General Meeting.

By order of the board



*D Blundell*  
Secretary

51-53 Brindley Road  
Astmoor Industrial Estate  
Runcorn  
Cheshire  
WA7 1PF

## Statement of directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.



8 Princes Parade  
Liverpool L3 1QH  
United Kingdom

## **Report of the auditors to the members of Alma Products Limited**

We have audited the financial statements on pages 5 to 18.

### **Respective responsibilities of directors and auditors**

The directors are responsible for preparing the directors' report and, as described on page 3, the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibilities, as independent auditors, are established in the United Kingdom by statute, the Auditing Practices Board and by our profession's ethical guidance.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

### **Basis of opinion**

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### **Opinion**

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 1999 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

5 April 2000

*Chartered Accountants  
Registered Auditors*

**Profit and loss account**  
*for the year ended 31 December 1999*

	<i>Note</i>	<b>1999</b>	<b>1998</b>
		<b>£000</b>	<b>£000</b>
<b>Turnover</b>	2	7,507	7,809
Change in stocks of finished goods and work in progress		(22)	52
Own work capitalised		173	85
Other operating income		75	243
		<hr/>	<hr/>
		<b>7,733</b>	<b>8,189</b>
Raw materials and consumables		(4,723)	(5,255)
Staff costs	5	(992)	(914)
Depreciation and other amounts written off tangible and intangible fixed assets		(300)	(302)
Other operating charges		(1,291)	(1,334)
		<hr/>	<hr/>
		<b>(7,306)</b>	<b>(7,805)</b>
<b>Operating profit</b>		<b>427</b>	<b>384</b>
Other interest receivable and similar income	6	15	72
Interest payable and similar charges	7	(151)	(136)
		<hr/>	<hr/>
<b>Profit on ordinary activities before taxation</b>	3	<b>291</b>	<b>320</b>
Tax on profit on ordinary activities	8	-	(12)
		<hr/>	<hr/>
<b>Profit after taxation</b>		<b>291</b>	<b>308</b>
Dividends paid	9	(450)	-
Retained profit brought forward		707	399
		<hr/>	<hr/>
<b>Retained profit carried forward</b>		<b>548</b>	<b>707</b>
		<hr/> <hr/>	<hr/> <hr/>

All turnover and operating profit are derived from continuing operations in both the current and preceding years.

**Balance sheet**  
*at 31 December 1999*

	<i>Note</i>	<b>1999</b>		<b>1998</b>	
		<b>£000</b>	<b>£000</b>	<b>£000</b>	<b>£000</b>
<b>Fixed assets</b>					
Intangible assets	<i>10</i>		<b>84</b>		67
Tangible assets	<i>11</i>		<b>2,581</b>		1,999
			<hr/>		<hr/>
			<b>2,665</b>		<b>2,066</b>
<b>Current assets</b>					
Stocks	<i>12</i>	<b>348</b>		296	
Debtors	<i>13</i>	<b>1,560</b>		1,982	
Cash at bank and in hand		<b>56</b>		88	
			<hr/>		
		<b>1,964</b>		<b>2,366</b>	
<b>Creditors: amounts falling due within one year</b>	<i>14</i>	<b>(2,181)</b>		<b>(2,055)</b>	
			<hr/>		
<b>Net current (liabilities)/assets</b>			<b>(217)</b>		<b>311</b>
			<hr/>		
<b>Total assets less current liabilities</b>			<b>2,448</b>		<b>2,377</b>
<b>Creditors: amounts falling due after more than one year</b>	<i>15</i>		<b>(890)</b>		<b>(648)</b>
<b>Accruals and deferred income</b>	<i>17</i>		<b>(10)</b>		<b>(22)</b>
			<hr/>		
<b>Net assets</b>			<b>1,548</b>		<b>1,707</b>
			<hr/> <hr/>		<hr/> <hr/>
<b>Capital and reserves</b>					
Called up share capital	<i>18</i>		<b>1,000</b>		1,000
Profit and loss account	<i>19</i>		<b>548</b>		707
			<hr/>		
<b>Equity shareholders' funds</b>			<b>1,548</b>		<b>1,707</b>
			<hr/> <hr/>		<hr/> <hr/>

These financial statements were approved by the board of directors on 5 April 2000 and were signed on its behalf by:



*D Blundell*  
 Director



**Statement of total recognised gains and losses**  
*for the year ended 31 December 1999*

	1999 £000	1998 £000
<b>Profit for the financial year and total recognised gains and losses relating to the financial year</b>	<b>291</b>	308
Prior year adjustment	-	(206)
	<hr/>	<hr/>
<b>Total gains and losses recognised since last annual report</b>	<b>291</b>	102
	<hr/> <hr/>	<hr/> <hr/>

**Reconciliation of movements in shareholders' funds**  
*for the year ended 31 December 1999*

	1999 £000	1998 £000
<b>Profit for the financial year</b>	<b>291</b>	308
Dividends paid	(450)	-
	<hr/>	<hr/>
<b>Net (reduction)/addition to shareholders' funds</b>	<b>(159)</b>	308
Opening shareholders' funds	1,707	1,399
	<hr/>	<hr/>
<b>Closing shareholders' funds</b>	<b>1,548</b>	1,707
	<hr/> <hr/>	<hr/> <hr/>

## Notes

*(forming part of the financial statements)*

### 1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements.

#### *Basis of preparation*

The financial statements have been prepared in accordance with applicable accounting standards, and under the historical cost accounting rules.

Under Financial Reporting Standard 1 the company is exempt from the requirement to prepare a cash flow statement on the grounds that a parent undertaking includes the company in its own published consolidated financial statements.

As the company is a wholly owned subsidiary of Plasticos Holding AG, the company has taken advantage of the exemption contained in FRS 8 and has therefore not disclosed transactions or balances with entities which form part of the group (or investees of the group qualifying as related parties). The consolidated financial statements of Plasticos Holding AG, within which this company is included, can be obtained from the address given in note 23.

#### *Fixed assets and depreciation*

Depreciation is provided to write off the cost less the estimated residual value of tangible fixed assets by equal instalments over their estimated useful economic lives as follows:

Freehold buildings	-	2 - 20% per annum
Plant and machinery	-	10 - 33.3% per annum
Fixtures and fittings	-	20 - 33.3% per annum
Motor vehicles	-	25 - 50% per annum

No depreciation is provided on freehold land.

#### *Foreign currencies*

Transactions in foreign currencies are recorded using the previous month end rate to the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated using the rate of exchange ruling at the balance sheet date and the gains or losses on translation are included in the profit and loss account.

## **Notes** *(continued)*

### **1 Accounting policies** *(continued)*

#### ***Government grants***

Capital based government grants are included within accruals and deferred income in the balance sheet and credited to operating profit over the estimated useful economic lives of the assets to which they relate.

#### ***Leases***

Assets acquired under finance leases are capitalised and the outstanding future lease obligations are shown in creditors. Operating lease rentals are charged to the profit and loss account on a straight line basis over the period of the lease. Assets purchased under hire purchase agreements are depreciated over the useful economic life of the asset.

#### ***Post-retirement benefits***

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The amount charged against profits represents the contributions payable to the scheme in respect of the accounting period.

#### ***Research and development expenditure***

Research and development costs are charged as an expense in the financial period during which they are incurred, except for certain development costs which are capitalised as and when it is probable that a development project will be a success and certain criteria, including commercial and technological feasibility, have been met. Capitalisation ceases and amortisation begins when the product becomes available to customers. The amortisation period of these capitalised assets is from three to five years.

#### ***Stocks***

Stocks are stated at the lower of cost and net realisable value. In determining the cost of raw materials, consumables and goods purchased for resale, the actual cost is used. For work in progress and finished goods cost is taken as production cost, which includes an appropriate proportion of attributable overheads.

#### ***Taxation***

The charge for taxation is based on the profit for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes. Provision is made for deferred tax only to the extent that it is probable that an actual liability will crystallise.

#### ***Turnover***

Turnover represents the amounts (excluding value added tax) derived from the provision of goods and services to customers.

**Notes** (continued)

**2 Analysis of turnover**

	1999 Turnover £000	1998 Turnover £000
<i>By geographical market</i>		
<b>Sale of plastic products:</b>		
United Kingdom	6,518	6,903
Overseas	989	906
	7,507	7,809
	7,507	7,809

**3 Profit on ordinary activities before taxation**

	1999 £000	1998 £000
<i>Profit on ordinary activities before taxation is stated after charging</i>		
Auditors' remuneration:		
Audit	11	11
Other services	6	2
Depreciation and other amounts written off tangible fixed assets:		
Owned	207	246
Leased	96	68
Exchange losses	42	-
Hire of plant and machinery - rentals payable under operating leases	19	16
Hire of other assets - operating leases	88	88
Research and development		
Current year expenditure	26	67
Amortisation of deferred expenditure	9	-
Management charges payable to parent company	219	249
<i>after crediting</i>		
Exchange gains	-	40
Amortisation of Government grants	12	12
Profit on sale of fixed assets	4	22
	4	22
	4	22

**4 Remuneration of directors**

	1999 £000	1998 £000
Directors' emoluments	88	82
Company contributions to money purchase schemes	11	10
	99	92
	99	92

Retirement benefits are accruing to 2 directors (1998: 2) under money purchase schemes.

**Notes** *(continued)*

**5 Staff numbers and costs**

The average number of persons employed by the company (including directors) during the year, analysed by category, was as follows:

	<b>Number of employees</b>	
	<b>1999</b>	<b>1998</b>
Administration	7	6
Production	49	48
Sales	3	2
	<b>59</b>	<b>56</b>

The aggregate payroll costs of these persons were as follows:

	<b>1999</b>	<b>1998</b>
	<b>£000</b>	<b>£000</b>
Wages and salaries	895	817
Social security costs	83	84
Other pension costs	14	13
	<b>992</b>	<b>914</b>

**6 Other interest receivable and similar income**

	<b>1999</b>	<b>1998</b>
	<b>£000</b>	<b>£000</b>
Receivable from group undertakings	15	32
Net exchange gains	-	40
	<b>15</b>	<b>72</b>

**Notes** (continued)

**7 Interest payable and similar charges**

	1999 £000	1998 £000
On bank loans and overdrafts	38	62
On all other loans	20	26
Net exchange losses	42	-
Finance charges payable in respect of finance leases and hire purchase contracts	51	48
	151	136
	151	136

Of the above amount £Nil (1998: £Nil) was payable to group undertakings.

**8 Taxation**

	1999 £000	1998 £000
UK corporation tax at 20.25% (1998: 21%)	-	12
	-	12

**9 Dividends**

	1999 £000	1998 £000
Equity shares: interim dividend paid	450	-
	450	-

**10 Intangible fixed assets**

	Development costs £000
<i>Cost or valuation</i>	
At beginning of year	67
Additions	26
	93
<b>At end of year</b>	<b>93</b>
<i>Depreciation</i>	
At beginning of year	-
Charge for year	9
	9
<b>At end of year</b>	<b>9</b>
<i>Net book value</i>	
<b>At 31 December 1999</b>	<b>84</b>
At 31 December 1998	67

**Notes** *(continued)*

**11 Tangible fixed assets**

	<b>Freehold land and buildings £000</b>	<b>Plant and machinery £000</b>	<b>Fixtures and fittings £000</b>	<b>Total £000</b>
<i>Cost or valuation</i>				
At beginning of year	483	4,020	45	4,548
Additions	-	874	28	902
Disposals	-	(279)	(9)	(288)
	<hr/>	<hr/>	<hr/>	<hr/>
<b>At end of year</b>	<b>483</b>	<b>4,615</b>	<b>64</b>	<b>5,162</b>
	<hr/>	<hr/>	<hr/>	<hr/>
<i>Depreciation</i>				
At beginning of year	111	2,405	33	2,549
Charge for year	27	269	7	303
On disposals	-	(262)	(9)	(271)
	<hr/>	<hr/>	<hr/>	<hr/>
<b>At end of year</b>	<b>138</b>	<b>2,412</b>	<b>31</b>	<b>2,581</b>
	<hr/>	<hr/>	<hr/>	<hr/>
<i>Net book value</i>				
<b>At 31 December 1999</b>	<b>345</b>	<b>2,203</b>	<b>33</b>	<b>2,581</b>
	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>
At 31 December 1998	372	1,615	12	1,999
	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>

Included in the total net book value of tangible fixed assets is £1,304,055 (1998 :£707,292) in respect of assets held under finance leases and similar hire purchase contracts. Depreciation for the year on these assets was £95,969 (1998 : £68,151).

**Notes** (continued)

**12 Stocks**

	1999 £000	1998 £000
Raw materials and packaging	191	100
Finished goods and goods for resale	93	111
Engineering stocks and other consumables	64	85
	348	296
	348	296

Stocks include £ 24,725(1998: £9,120) of goods which were not paid for at the balance sheet date and are covered by supplier's reservation of title clauses.

**13 Debtors**

	1999 £000	1998 £000
Trade debtors	934	1,039
Amounts owed by group undertakings	509	779
Other debtors	71	154
Prepayments and accrued income	46	10
	1,560	1,982
	1,560	1,982

**14 Creditors: amounts falling due within one year**

	1999 £000	1998 £000
Mortgage loan (see note 15)	9	9
Bank loans and overdrafts	83	56
Obligations under finance leases and hire purchase contracts (see note 15)	213	68
Bank finance secured on trade debtors	434	428
Trade creditors	1,238	1,217
Amounts owed to group undertakings	135	87
Corporation tax	-	12
Taxation and social security	28	44
Other creditors	5	66
Accruals and deferred income	36	68
	2,181	2,055
	2,181	2,055

The bank overdraft facility is secured by a second legal charge on the freehold land and buildings of the company, and interest is charged at commercial rates.



**Notes** (continued)

**15 Creditors: amounts falling due after more than one year**

	1999 £000	1998 £000
Mortgage loan	235	249
Obligations under finance leases and hire purchase contracts	655	399
	890	648
	890	648

**Analysis of mortgage loan:**

	1999 £000	1998 £000
Debt can be analysed as falling due:		
In one year or less, or on demand	9	9
Between one and two years	10	9
Between two and five years	37	34
In five years or more	188	206
	244	258
	244	258

The mortgage loan is secured by first charge upon the freehold land and buildings and interest is charged at commercial rates. Repayment is being made over a 25 year term by equal monthly instalments which are adjusted every April for changes in the interest rate.

The maturity of obligations under finance leases and hire purchase contracts is as follows:

	1999 £000	1998 £000
Within one year	213	68
In the second to fifth years	498	250
Over five years	157	149
	868	467
	868	467

**Notes** *(continued)*

**16 Provisions for liabilities and charges**

The amounts provided for deferred taxation and the amounts not provided are set out below:

	1999		1998	
	Provided £000	Unprovided £000	Provided £000	Unprovided £000
Difference between accumulated depreciation and amortisation and capital allowances	-	268	-	229
Other timing differences	-	(31)	-	(69)
	<hr/>	<hr/>	<hr/>	<hr/>
	-	237	-	160
	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>

**17 Accruals and deferred income**

	1999 £000	1998 £000
<b>Government grants</b>		
At beginning of the period	22	34
Transfer to profit and loss account	(12)	(12)
	<hr/>	<hr/>
At end of year	10	22
	<hr/> <hr/>	<hr/> <hr/>

**18 Called up share capital**

	1999 £000	1998 £000
<b>Authorised</b>		
Equity: Ordinary shares of £1 each	1,000	1,000
	<hr/> <hr/>	<hr/> <hr/>
<b>Allotted, called up and fully paid</b>		
Equity: Ordinary shares of £1 each	1,000	1,000
	<hr/> <hr/>	<hr/> <hr/>

**Notes** *(continued)*

**19 Reserves**

	<b>Profit and loss account £000</b>
At beginning of year	707
Retained profit for the year	(159)
	548
<b>At end of year</b>	<b>548</b>

**20 Commitments**

(a) Capital commitments at the end of the financial year for which no provision has been made, are as follows:

	<b>1999 £000</b>	<b>1998 £000</b>
Contracted	31	94
	<b>31</b>	<b>94</b>

(b) In addition to the above at the end of the financial year the company had entered into commitments amounting to £nil (1998: £415,623) in respect of finance leases and similar hire purchase contracts, the inception of which occurs after the year end.

(c) Annual commitments under non-cancellable operating leases are as follows:

	<b>1999 Land and buildings £000</b>	<b>1998 Land and buildings £000</b>
Operating leases which expire:		
Within one year	-	-
In the second to fifth years inclusive	-	-
Over five years	88	88
	<b>88</b>	<b>88</b>

**Notes** *(continued)*

**21 Pension scheme**

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge for the period represents contributions payable by the company to the fund and amounted to £10,800 (1998 :£10,050).

**22 Related party disclosures**

The company has taken advantage of the exemption under Financial Reporting Standard No. 8 to avoid disclosing transactions and balances with group companies which would normally be eliminated on consolidation.

**23 Ultimate parent company and parent undertaking of larger group of which the company is a member**

The company is a subsidiary undertaking of Plasticos Holding AG, a company incorporated in Switzerland.

The largest group in which the results of the company are consolidated is that headed by Plasticos Holding AG. The consolidated accounts of this company are available to the public and may be obtained from Kolinplatz 2, 6300 Zug, Switzerland. No other group accounts include the results of the company. The directors of the company believe that HW Kessler is the ultimate controlling party by virtue of his holding in the share capital of the ultimate holding company.