

ABI RESEARCH UK LIMITED

FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST DECEMBER 2011

DIRECTORS

T Archdeacon
J Galvez
S Carlaw

SECRETARY

J Galvez

REGISTERED OFFICE

504 Chessington Road
West Ewell
Epsom
Surrey KT19 9HF

REGISTERED NUMBER

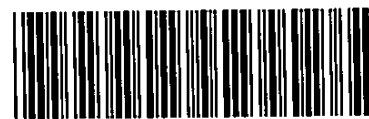
5482245

England and Wales

ACCOUNTANTS

Sloane Winckless & Co
Chartered Accountants
Britannia Chambers
181/185 High Street
New Malden
Surrey KT3 4BH

THURSDAY



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A17 13/09/2012 #159
COMPANIES HOUSE

ABI RESEARCH UK LIMITED

COMPANY NUMBER 5482245 - ENGLAND AND WALES

REPORT OF THE DIRECTORS

The directors present their report and accounts for the year ended 31st December 2011.

PRINCIPAL ACTIVITY

The principal activity of the company during the year was to act as a consultant providing research, market reports and advisory services in the information technology sector to ABI Research group companies

DIRECTORS AND THEIR INTERESTS

The directors in office in the year were as follows -

T Archdeacon
J Galvez
S Carlaw

DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those accounts, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the accounts comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

AUDIT

The company has taken advantage of the exemption from audit requirements under S477(1) of the Companies Act 2006.

SMALL COMPANY DISCLOSURE

This report has been prepared in accordance with the special provisions relating to companies subject to the small companies regime within Part 15 of the Companies Act 2006 and the Financial Reporting Standard for Smaller Entities (effective April 2008)

Approved by the Board
Date 19/09/11


J Galvez
Secretary

ACCOUNTANTS' REPORT TO THE BOARD OF DIRECTORS
ON THE UNAUDITED FINANCIAL STATEMENTS OF
ABI RESEARCH UK LIMITED

In accordance with the engagement letter and in order to assist you to fulfil your duties under the Companies Act 2006, we have compiled the financial statements of the company which comprise the Profit and Loss Account, the Balance Sheet and the related notes from the accounting records and information and explanations you have given to us

This report is made to the Company's Board of Directors, as a body, in accordance with the terms of our engagement. Our work has been undertaken so that we might compile the financial statements that we have been engaged to compile, report to the Company's Board of Directors that we have done so, and state those matters that we have agreed to state to them in this report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's Board of Directors, as a body, for our work or for this report.

We have carried out this engagement in accordance with technical guidance issued by the Institute of Chartered Accountants in England and Wales and have complied with the ethical guidance laid down by the Institute relating to members undertaking the compilation of financial statements.

You have acknowledged on the Balance Sheet as at 31st December 2011 your duty to ensure that the company has kept proper accounting records and to prepare financial statements that give a true and fair view under the Companies Act 2006. You consider that the company is exempt from the statutory requirement for an audit for the year.

We have not been instructed to carry out an audit of the financial statements. For this reason, we have not verified the accuracy or completeness of the accounting records or information and explanations you have given to us and we do not, therefore, express any opinion on the financial statements.

12th September 2012

Britannia Chambers
181/185 High Street
New Malden
Surrey KT3 4BH


SLOANE WINCKLESS & CO

Chartered Accountants

ABI RESEARCH UK LIMITEDPROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST DECEMBER 2011

| | <u>Notes</u> | <u>2011</u> £ | <u>2010</u> £ |
|--|--------------|--------------------|--------------------|
| Turnover | 1 | - | - |
| Cost of sales | | - | - |
| | | ----- | ----- |
| <u>GROSS PROFIT</u> | | - | - |
| Administrative expenses | | 1,101,552 | 737,701 |
| | | ----- | ----- |
| <u>OPERATING LOSS</u> | 2 | (1,101,552) | (737,701) |
| Interest receivable | | 1 | - |
| | | ----- | ----- |
| <u>LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION</u> | | (1,101,551) | (737,701) |
| Taxation | 3 | - | - |
| | | ----- | ----- |
| <u>LOSS FOR THE YEAR</u> | | (1,101,551) | (737,701) |
| Deficit at 1 st January 2011 | | (2,258,783) | (1,521,082) |
| | | ----- | ----- |
| <u>DEFICIT AT 31ST DECEMBER 2011</u> | | <u>(3,360,334)</u> | <u>(2,258,783)</u> |

ABI RESEARCH UK LIMITED

BALANCE SHEET AT 31ST DECEMBER 2011

| | <u>Notes</u> | £ | <u>2011</u> | £ | £ | <u>2010</u> | £ |
|---|--------------|--------|-------------|-------------|--------|-------------|-------|
| <u>FIXED ASSETS</u> | | | | | | | |
| Tangible assets | 5 | | | 6,841 | | | 6,615 |
| <u>CURRENT ASSETS</u> | | | | | | | |
| Debtors and prepayments | 6 | 13,539 | | | 8,047 | | |
| Cash at bank and in hand | | 14,939 | | | 33,228 | | |
| | | ----- | | | ----- | | |
| | | 28,478 | | | 41,275 | | |
| | | ===== | | | ===== | | |
| <u>CREDITORS</u> (Amounts falling due within one year) | 7 | | 3,395,652 | | | 2,306,672 | |
| | | | ===== | | | ===== | |
| <u>NET CURRENT LIABILITIES</u> | | | | (3,367,174) | | (2,265,397) | |
| | | | | ----- | | ----- | |
| <u>TOTAL ASSETS LESS CURRENT LIABILITIES</u> | | | | (3,360,333) | | (2,258,782) | |
| | | | | ===== | | ===== | |
| <u>CAPITAL AND RESERVES</u> | | | | | | | |
| Share capital | 8 | | | 1 | | 1 | |
| Profit and loss account | | | | (3,360,334) | | (2,258,783) | |
| | | | | ----- | | ----- | |
| | | | | (3,360,333) | | (2,258,782) | |
| | | | | ===== | | ===== | |

The directors are satisfied that the company is entitled to exemption under section 477(1) of the Companies Act 2006 and that no member or members have requested an audit pursuant to section 476 of the Act

The directors acknowledge their responsibilities for

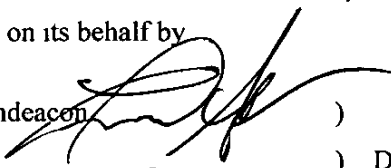
- (i) ensuring that the company keeps proper accounting records which comply with sections 386 and 387 of the Companies Act 2006, and
- (ii) preparing accounts which give a true and fair view of the state of affairs of the company as at the end of the financial year and of its profit or loss for the financial year in accordance with the requirements of section 396 of the Companies Act 2006, and which otherwise comply with the requirements of this Act relating to accounts, so far as applicable to the company

The company's accounts have been prepared in accordance with the special provisions relating to companies subject to the small companies regime within Part 15 of the Companies Act 2006 and the Financial Reporting Standard for Smaller Entities (effective April 2008)

Approved by the Board on 10/09/12 and

signed on its behalf by

T Archdeacon



) Directors

J Galvez



ABI RESEARCH UK LIMITEDNOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST DECEMBER 20111 ACCOUNTING POLICIES1.1 Accounting convention

The financial statements are prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008).

1.2 Turnover

Turnover represents the total amount receivable, excluding value added tax, in respect of invoices rendered during the year

1.3 Depreciation

Depreciation is provided using the rates to reduce by annual instalments the cost of the tangible assets over their estimated useful lives as follows -

Computer equipment - 33 $\frac{1}{3}$ % per annum on a straight line basis
 Fixtures and fittings - 25% per annum on a reducing balance basis
 Leasehold improvements - In equal instalments over the period of the lease

1.4 Pensions

The company operated a defined contribution pension scheme Contributions payable for the year are charged in the profit and loss account

1.5 Foreign currencies

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rate of exchange at the balance sheet date Exchange differences are taken into account in arriving at the operating profit or loss

1.6 Going concern

At the balance sheet date, the company's liabilities exceeded its assets by £3,360,333 (2010 - £2,258,782) The company had the financial support of its holding company In these circumstances, the financial statements have been prepared on the going concern basis

1.7 Deferred taxation

Deferred taxation is provided where there is a reasonable probability of the amount becoming payable in the foreseeable future

2 OPERATING LOSS

This is stated after charging -

| | <u>2011</u> | <u>2010</u> |
|-------------------------|-------------------|-------------------|
| | £ | £ |
| Directors' remuneration | 226,665 | 130,340 |
| Depreciation | 3,364 | 4,423 |
| Pensions | 13,197 | 7,855 |
| | <u> </u> | <u> </u> |

3 TAXATION

| | <u>2011</u> | <u>2010</u> |
|-------------------------------------|-------------------|-------------------|
| | £ | £ |
| UK Corporation Tax @ 0% (2010 - 0%) | - | - |
| | <u> </u> | <u> </u> |

ABI RESEARCH UK LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST DECEMBER 2011

4 STAFF COSTS

Staff costs, including directors' remuneration, were as follows -

| | <u>2011</u> £ | <u>2010</u> £ |
|-----------------------|------------------|------------------|
| Wages and salaries | 901,167 | 601,270 |
| Social security costs | 89,493 | 56,547 |
| Other pension costs | 13,197 | 7,855 |
| | ----- | ----- |
| | <u>1,003,857</u> | <u>665,672</u> |

The average monthly number of employees, including directors, during the year was 15 (2010 – 10)

5 FIXED ASSETS – Tangible Assets

| | <u>Total</u> £ | <u>Leasehold</u> <u>Improvements</u> £ | <u>Fixtures &</u> <u>Fittings</u> £ | <u>Computer</u> <u>Equipment</u> £ |
|-----------------------------------|-------------------|--|---|--|
| <u>Cost</u> | | | | |
| At 1 st January 2011 | 21,008 | 5,500 | 7,549 | 7,959 |
| Additions | 3,590 | - | 1,056 | 2,534 |
| | ----- | ----- | ----- | ----- |
| At 31 st December 2011 | <u>24,598</u> | <u>5,500</u> | <u>8,605</u> | <u>10,493</u> |
| <u>Depreciation</u> | | | | |
| At 1 st January 2011 | 14,393 | 5,500 | 3,339 | 5,554 |
| Provided this year | 3,364 | - | 1,316 | 2,048 |
| | ----- | ----- | ----- | ----- |
| At 31 st December 2011 | <u>17,757</u> | <u>5,500</u> | <u>4,655</u> | <u>7,602</u> |
| <u>Net Book Values</u> | | | | |
| At 31 st December 2010 | <u>6,615</u> | <u>-</u> | <u>4,210</u> | <u>2,405</u> |
| At 31 st December 2011 | <u>6,841</u> | <u>-</u> | <u>3,950</u> | <u>2,891</u> |

6 DEBTORS

| | <u>2011</u> £ | <u>2010</u> £ |
|---------------|------------------|------------------|
| Other debtors | <u>13,539</u> | <u>8,047</u> |

ABI RESEARCH UK LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST DECEMBER 2011

7 CREDITORS (Amounts falling due within one year)

| | <u>2011</u> | <u>2010</u> |
|------------------------------------|------------------|------------------|
| | £ | £ |
| Other creditors | 3,811 | 3,087 |
| Amounts owed to group undertakings | 3,391,841 | 2,303,585 |
| | <u>3,395,652</u> | <u>2,306,672</u> |

Included within other creditors is an amount of £nil (2010 - £nil) relating to social security and other taxes

8 SHARE CAPITAL

| | <u>2011</u> | <u>2010</u> |
|---|--------------|--------------|
| | £ | £ |
| <u>Authorised</u> | | |
| 1,000 ordinary shares of £1 each | <u>1,000</u> | <u>1,000</u> |
| <u>Allotted, called up and fully paid</u> | | |
| 1 ordinary share of £1 each | <u>1</u> | <u>1</u> |

9 ULTIMATE PARENT COMPANY

The immediate parent company is ABI Research Singapore Limited, a company incorporated in Singapore. The ultimate parent company is ABI Research Inc, a company incorporated in New York State, USA, which is the parent of the largest group to consolidate these financial statements. Copies of their financial statements are available at the following address -

ABI Research Inc
249 South Street
Oyster Bay
New York 11771
USA

10 RELATED PARTY TRANSACTIONS

At the balance sheet date, £3,318,578 (2010 - £2,230,323) was due by the company to ABI Research Inc

At the balance sheet date, £73,262 (2010 - £73,262) was due by the company to ABI Research Singapore Limited